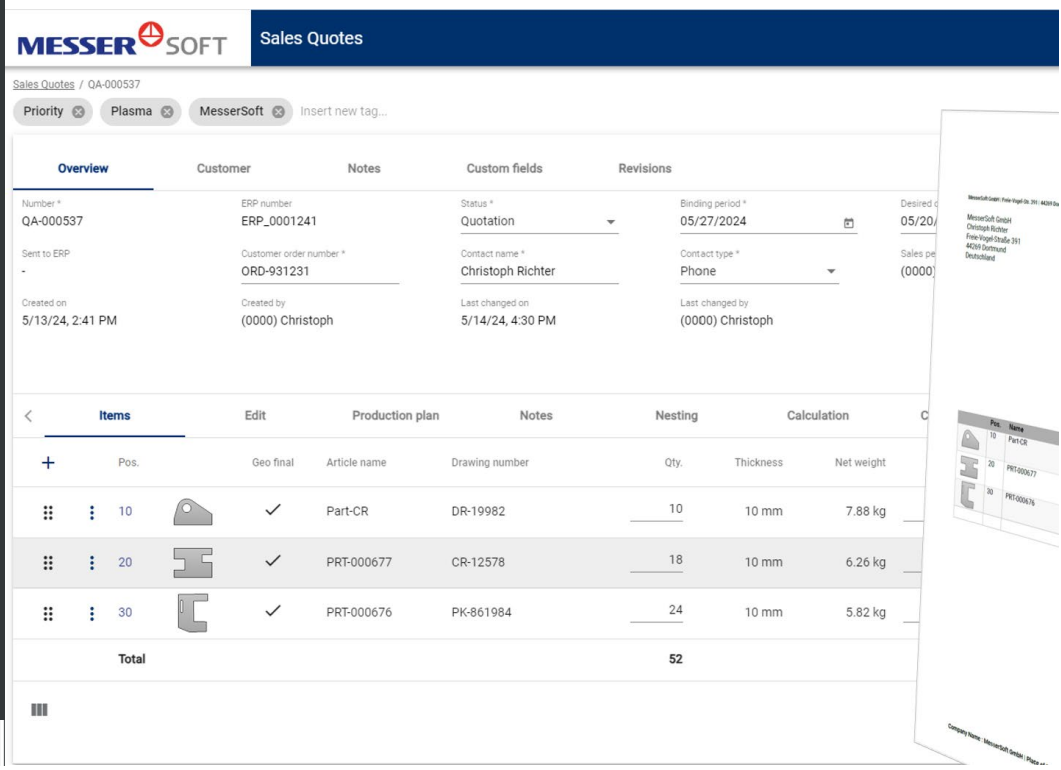
MESSER Cutting Systems

OMNIFAB SALES QUOTES

Digital quotes -

at Industry 4.0 level

DIGITAL



The fast and reliable preparation of quotations

is one of the biggest difficulties and time wasters in order-related production. Don't lose any more valuable time here and eliminate old prices and incorrect calculations!

Master this process in order-related production quickly and reliably with OmniFab Sales Quotes. This will support your sales and win more orders in less time.

Easy access to parts and work steps

Your customer requests a quote. They send you CAD files, for example STEP files, as well as their other requirements. Your sales department records all parts and work steps directly in OmniFab Sales Quotes.
They select the appropriate parts or create new parts quickly and easily using part templates. The parts are then quickly and easily added to the new quote.

Work steps, production parameters and working papers

Further work steps, additional production parameters and working papers or dimensioned drawings are also quickly added digitally.

Automatic calculation of production times

Production and processing times for cutting, drilling or marking as well as material consumption and weights for the cut parts are calculated automatically. They are immediately available to you in OmniFab and in your ERP system.

Connection to the ERP system plus work preparation

Once the order has been placed, your work preparation department automatically receives all the order data from your ERP system via OmniFab Sales Quotes and ERP Connect. Based on this data, your employees in work preparation create the nesting plans and the NC program in the CAD/CAM software such as OmniWin.

In OmniFab Sales Quotes, you not only create the complete quotation with calculation. You can track the status at any time in the system right up to the produced part.

New and optimised functionalities

With the latest version of the OmniFab suite, you can create your quotes more easily and efficiently than ever before:

+ Advanced part import:
  Work with a larger selection of drawing files, save time and calculate more accurately.
+ New part selection dialogue:
  Add existing parts to your quotations even more quickly and easily.
+ Optimised material management:
  Never calculate with outdated prices again.
+ Document versions:
  Keep track of your changes at all times.
+ Manage quotations:
  Find your marked quotations quickly and easily.

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